

# The Illinois 1752 Club

[www.illinois1752club.org](http://www.illinois1752club.org)

December 17, 2009 Meeting Minutes  
Greek Island Restaurant - Lombard, IL

## Next Meeting

**Thursday, January 14, 2010 p.m.**

**Jim's Steakhouse**

**2307 E. Washington St. – Bloomington, IL**

### 2009-10 Officers:

President – Carl Konstant

Treasurer – Jack Newman

Vice President – John Immordino

Secretary – Donna Murphy

Officer at Large- John LaSavage

The meeting was called to order at 3:09 p.m by Carl.

**Secretary's Report** – The minutes were read and approved.

**Treasurer's Report** – The Treasurer was unable to attend however Carl spoke with him and there are sufficient funds to continue Club operations.

**Spring Clinic:** Chair – John Immordino; Members – John Lasavage; Jack LiCausi; John Botkin; Jack Newman; Mary Kay McNichols; Sheila Minniti; Ron Michalski

The program for the Clinic will be a two-stage format. There will be a one hour panel discussion on the current insurance climate, followed by three hours of Ethics presented in a game-show format. Panel members will be insurance company executives and a few reinsurance company executives. Jack LiCausi is in charge of securing the members for the panel discussion. Mary Kay will be able to contact a member from the reinsurance field for the panel.

Rick Pitts is researching different case law to present during the Ethics portion. All agents will be game-show participants with Club members stationed at each table to keep things moving along. Approval was given for gifts for game show winners. John Immordino will seek to have this program approved for one hour of CE for the panel discussion plus the three hours of classroom Ethics that is now required for producer licensing.

Some discussion was had on whether we would be able to hold the Clinic at Seven Bridges again. Carl will speak with them and secure the date for Tuesday, May 4, 2010. It was voted unanimously that Jack Newman again chair the Marketplace for the Clinic. Club members appreciate that he volunteered for this duty.

Jack LiCausi will be in charge of having the tickets printed and it was decided to have them printed without the perforation. Jack will also work on the Clinic brochure once John I. finalizes the format. Once finalized, John will also contact the IIA of IL to get Clinic information into the Insight Magazine. Bob B. will once again be ticket comptroller.

It was decided to keep the price for the Clinic at \$50 in advance and \$60 at the door. This is a great price considering it includes 4 hours of CE credits (three of them being mandatory classroom) with a cocktail reception afterwards. Last year we had over 100 attendees.

**Scholarship:** Chair – Bob Baggot; Members – Steve Lager; Julie Wright

Bob Baggot will be in charge of this Committee again this year. Kathy Marschke will assist him.

**Legislative:** Chair – Donna Murphy; Member – John LaSavage- new backup co-chairman

There was an amendment to H.R. 2609, the "Federal Insurance Office Act of 2009" which clarified the definition of "insurer" for mandatory data collection in that it does not include insurance agents and brokers. This is important since without this clarification insurance agents, brokers and adjusters would have had to produce any information the FIO might demand.

Two changes were discussed to the IL Vehicle Code, which are effective Jan. 1, 2010. The first, H-72 prohibits the use of a wireless telephone while driving through a school speed zone or on a highway in a construction or maintenance speed zone. The second, H-71 makes it unlawful for a person to use an electronic communication device to compose, send or read an electronic message while driving.

Another change to the IL Vehicle Code was HB 2455, which requires that all non-highway vehicles operated on a street, highway or roadway be subject to IL minimum liability insurance limits. This pertains to all terrain vehicles, golf carts, off-highway motorcycles and neighborhood vehicles.

Again, it was reinforced that HB-70 will require all producers to complete 24 hours of CE, with 3 of those hours being ethics instruction conducted in a classroom. Attendees at our Spring Clinic agenda should meet that requirement.

Members are encouraged to attend Insurance Industry Legislative Day, Tuesday, February 23, 2010 at the Abraham Lincoln Hotel in Springfield, IL. It is a very worthwhile and interesting day for those who have never attended.

The DuPage chapter of the IIA of IL will be sponsoring their Legislative Breakfast on January 22<sup>nd</sup> at 8:00 a.m. at the Hilton in Lisle. For questions or registration information contact Committee Chairperson, Mary Walsh at 630-910-7357.

**Membership:** Chair –John LaSavage; Members – Carl Konstant

John LaSavage sent out response cards to the Southern Illinois agents who attended the convention meeting to see if they will be attending our next meeting on January 14<sup>th</sup> in Bloomington. All Club members are encouraged to continue recruiting new Club members.

Donna will contact Jack Newman to see who has not yet paid their dues and a second letter will be sent.

**Golf Outing:** Chair – Mark Lipski; Member – Marilyn Kogut, Jack Newman, Jim Smith, John LaSavage

The Outing will be May 27, 2010 at the same course in Oregon, IL as last year. Marilyn will contact Maxim's to see if they would have a hospitality room available for our use. The hotel's hospitality room is too small to meet our needs. Mark will reserve a block of 20 rooms and more details will be forthcoming.

There was also discussion on whether a steak dinner should be served at the golf course, or a nearby restaurant.

**Web Services:** Chair – Roger Schlink; Member – Arthur Ciszek

Roger is working on updates to the website. If we see something on the website that needs correction, please contact Roger. It was determined that the Treasurer should control membership updates on the website along with the Secretary.

**Agent of the year:** Luke Praxmarer from Corkhill Insurance will be the Agent of the Year.

**Marketing Person of the Year:** Maybe should be altered to two years: Carl Konstant

**Reservation:** Chair – Donna Murphy; Member – Steve Lager

Carl has secured the alcove at Jim's Steakhouse for our next meeting on January 14<sup>th</sup> at 3:00 p.m. (NOTE – this is the 2<sup>nd</sup> Thursday in January). Jim's is located at 2307 E. Washington St, in Bloomington, IL. Their phone number is 309-663-4142. For those who wish to stay the night, the Comfort Suites is about 2.5 miles from the restaurant and both are on Business 55. The address for the Comfort Suites is 3108 Greenbriar Drive in Normal, IL and the phone number is 309-452-8588. PLEASE, the Club is committed to working with our downstate counterparts and we look forward to a good turnout for this meeting.

The 1752 Club meets the third Thursday of the month (with some exceptions) at 3:00 p.m. Future 1752 Club Meeting dates are:

**January 14<sup>th</sup>**– Jim's Steakhouse (alcove) in Bloomington, IL

**February 18<sup>th</sup>**– Seven Bridges Golf Club – Woodridge, IL

**March 18<sup>th</sup>**– Walter Payton's Roundhouse- Aurora, IL

**April 29<sup>th</sup>**– Seven Bridges Golf Club – Woodridge, IL

**May 4<sup>th</sup>** – Spring Clinic- Seven Bridges Golf Course – Woodridge, IL

**May 27<sup>th</sup>**– Golf Outing- Silver Ridge Golf Course - Oregon, IL

#### **Old Business:**

None

#### **New Business:**

We are looking at increasing our membership at our spring Golf Outing on May 27, 2010. It was brought up to give incentives for those attending, based upon tickets sold for the Spring Clinic. Jack N. and Jack L. will crunch some numbers to see if this is feasible.

It was reminded that those who sell 12 tickets or more to the Spring Clinic are entitled to an incentive, depending on how many qualify.

The state association, IIA or Illinois, is really looking to increase their membership. Since they are doing a lot to help our club grow, they ask us to push any agents that are not members to join the association. Also, if any members are looking for producers or have questions about any agencies, please contact Peter Gulatto at 815-871-4276 and he may be able to assist you.

The meeting was called to adjourn by John LaSavage at 4:08 pm, seconded by Bob Baggot. Those who attended the meeting would like to thank the Club for our Holiday Celebration held afterwards.

**Employment Opportunities:**

**New Addition**

Please see the attached resume which was sent by Mary Shanahan. Martina Pennington is seeking a CSR position.

Respectfully Submitted,

Donna Murphy, Secretary

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**Membership Application – Annual Dues for 09-10 = \$40**

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company/Agency: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City & Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

In making this application for the membership in the Illinois 1752 Club, I understand that I am joining a non-profit professional insurance organization dedicated to promoting insurance knowledge for The American Agency System, continuing education of the membership and the insurance industry in general. In accordance with these stated purposes of the Illinois 1752 Club, I hereby include with my membership application, full annual club dues of \$40.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Sponsor: \_\_\_\_\_

Mail to: Jack Newman, Treasurer  
6434 N. 2<sup>nd</sup> Street  
Loves Park, IL 61111