

The Illinois 1752 Club

www.illinois1752club.org

March 19, 2009 Meeting Minutes
Mill Rose Inn, South Barrington, IL

Next Meeting

Thursday, April 23, 2009 3 p.m.

Seven Bridges Golf Club

One Mulligan Drive – Woodridge, IL

2008-09 Officers:

President – Carl Konstant

Treasurer – Jack Newman

Vice President – John Immordino

Secretary – Donna Murphy

The meeting was called to order at 3:07 p.m. Carl welcomed new member Christy Schuldts of American Modern Insurance Group.

Secretary's Report – the February minutes were read. Bob Baggot made a motion to approve the minutes and it was seconded by Mary Kay McNichols.

Treasurer's Report – The Treasurer's report was read by Jack LiCausi and there are sufficient funds to continue club operations.

Spring Clinic: Chair – John Immordino; Members – John Lasavage; Jack LiCausi; John Botkin; Jack Newman; Mary Kay McNichols; Sheila Minniti

Tickets and brochures were distributed to members who did not attend the February meeting. If you attended, please give Bob Baggot an update on how your sales are going (weekly basis recommended). If you did not receive tickets and brochures or if you need more, please contact Bob. Bob's contact info: Phone: 630-242-3136 Email: bobb614@aol.com. Please help us– there are many members who have not received any tickets to sell. A great program is planned and we want a fantastic turn out!! 4 hours of CE for only \$50 is a great deal, not to mention networking at the reception afterwards!

John Immordino was unable to attend but discussion was had on the following:

- All plans are finalized for the Clinic on May 5th except for a few last minute details.
- The CE credit form needs to be drafted so that the bottom half can be sent to the Division of Insurance. Donna Murphy will do this and send a draft out for suggestions or corrections.
- Discussion was had on both the form for CE credits and the survey form. To qualify for CE credits, the ticket to the Clinic will suffice for the sign-in of the participant; the completed form is the "out". The hand out sheet will be distributed about 10 minutes prior to the end of the program.
- Volunteers are needed to check in the participants. Mary Kay mentioned that the Committee members handle the registration desk.
- Jack Newman is Chair on the Marketplace and in charge of Sponsors and Exhibitors. Pricing are as follows: Sponsors (name on board) - \$150; Supportive - \$50. Both would still have to purchase tickets for the Clinic. If interested, contact Jack at jnewman@pekininsurance.com.
- A light lunch of finger sandwiches & chips will be provided. If someone wants a heartier fare, there are plenty of restaurants in the area.

For those interested in golfing the morning of the clinic: The cost is \$58 per person, which includes the golf cart. If interested, please call Autumn Gilliam at 630-964-7867, who will set up tee times. The cost of \$58 *includes* a 20% discount given to players who book through her. If you do not book through Autumn, the price may be higher. Be sure to mention that you will be attending the IL 1752 Club Spring Clinic afterwards.

Scholarship: Chair – Bob Baggot; Members – Steve Lager; Julie Wright

Discussion was had on the following:

- To date 6 scholarship applications have been received.
- Last year the Club gave out 6 scholarships which have not yet been used by the recipients.
- Any applicants need to purchase a ticket and attend the Clinic.

Legislative: Chair – Donna Murphy; Member - Patrick Allee

Discussion was had on recent legislative issues:

- Insurance Industry Legislative Day was held in Springfield on March 10th. Pending legislation was discussed which would impact the current insurance environment. It was the opinion of the six organizations that participated in Legislative Day that the following action should be taken:
 - SB 2105 and SB 2107** – both bills deal with imposing much stricter requirements on insurers who utilize credit information in the rating and underwriting process. It was suggested that both bills be **OPPOSED**.
 - SB 258** – deals with the formation of the Illinois Insurance Consumer Advocate, to be served by the Lt. Governor. It provides for specific oversight of rate regulation in Illinois; authority to appeal rulemaking decisions and, among other provisions, has access to all records, documents and files of the Department of Insurance. It was suggested that this bill be **OPPOSED**.
 - HB 115 & SB 1640** – repeals the Executive Order #2004-6 which created the Division of Insurance within the Department of Financial and Professional Regulation. This bill would re-create the Department of Insurance and transfer all powers, duties, rights and responsibilities back to the DOI. It was suggested that these two bills be **SUPPORTED**.
- Mary Kay also gave an update of items discussed at the DuPage Legislative Breakfast held in February, which was very informative and well attended.

Membership: Chair – Jack Newman; Members – Patrick Allee, Kathy Marshke

- Jack Newman stated that they are working on getting an up to date excel sheet with all members.

Golf Outing: Chair – Mark Lipski; Member – John Heywood; Steve Ursin; Doug Lloyd

- The date for the outing is May 21, 2009.
- Tee times will start at 11:00 a.m. and 6–8 tee times will be reserved. The cost of golf will include the cart.
- The hotel will be The Paddle Wheel Inn, in Oregon, IL with golf at the Silver Ridge Golf Course, which is only two miles from the hotel.
- 15 rooms have been reserved under the IL 1752 Club. The cost of the room is \$89 for a river view and \$69 for the standard view. Reservations need to be made by **April 2nd** by calling the Paddle Wheel at [1-815-732-4540](tel:1-815-732-4540) and identify that you are with the IL 1752 Club.
- Dinner will be at Maxson Riverside Restaurant. We will have three menu choices and can decide at the time of dinner.

- Golf invitations will follow soon and will include final costs.
- Golf prize donations are accepted. Please contact Mark Lipski at 815-790-2925 for any donations.

BE SURE TO BOOK YOUR ROOM NOW!!! NOTE THE APRIL 2ND CUT-OFF DATE OR THE BLOCK WILL BE RELEASED!!!

Web Services: Chair – Roger Schlink; Member – Arthur Ciszek

The website was updated but a few corrections still need to be made. A copy of these will be sent to Roger. Along with those changes are: the Calendar on the website needs to be changed to reflect our next meeting on April 23rd at 7 Bridges and to also change the location of the golf outing on May 21st to Silver Ridge Golf Course.

Tied to the membership committee also, it is important that everyone checks the website to make sure their name, contact info, and company are correct. If it is not, contact Roger Schlink, rschlink@ntxweb.com.

Reservation: Chair – Donna Murphy; Member – Steve Lager

- Next meeting will now be at Seven Bridges Golf Club on April 23rd at 3pm. **ALL MEMBERS ARE STRONGLY URGED TO ATTEND AND BRING IN YOUR PAID TICKETS FOR THE CLINIC.**

The 1752 Club meets the third Thursday of the month (with some exceptions) at 3:00 p.m. Future 1752 Club Meeting dates are:

April 23rd – 7 Bridges – Woodridge, IL (Fourth Thursday)

May 5th – Spring Clinic – 7 Bridges – Woodridge, IL

May 21st – Golf Outing – Silver Ridge Country Club and Paddle Wheel Inn- Oregon, IL

No meetings in June, July or August

September 17th (next term) - Tentative- Peoria, IL

Old Business:

We still need to get an updated membership list to Roger to update our website.

New Business:

- Name tags should be worn at the Spring Clinic by all members
- A motion was made by Bob Baggot and seconded by Donna Murphy to pay bills for the printing of tickets; name badges and deposit fee for Seven Bridges.
- The Agent of the Year will be announced at the Convention in Peoria in October. It will be Bill Ryan, outgoing President of the IIAI.
- We need to present speakers at our Clinic with a small token of appreciation.

A motion was made by Bob Baggot at 4:25 p.m. to adjourn and it was seconded by Marilyn Kogut.

Employment Opportunities:

Previous month:

Marketing Position: Contact Jeremy at Jacobsen Group - 312-884-0449 about a Commercial Territory Manager position. For more details, contact John Botkin who turned in the referral. John can be reached at 630-972-1506, e-mail curly3@sbcglobal.net.

New Addition

Marketing Position: Contact Lance Polikov at CJ Walsh Group – 877-685-3741 about a Marketing Representative for Illinois, for a leading carrier in the P&C Insurance Industry. Key duties will be identifying independent agents with business and appointing them to develop and grow profitable business. There will be travel throughout the state but also the ability to work from home. Accounts would be multi line with a heavy emphasis on Commercial but also some Personal lines. There is a lot of flexibility to this position. You may also contact Lance at lpolikov@cjwalshgroup.com.

A resume is attached from Jim Ellis, who is looking to join the company side of the business. Mary Shanahan asked that I pass this along to our members. Let's please help Jim get started working on the carrier side!

Please Remember: The next meeting will be on April 23rd at Seven Bridges Golf Club in Woodridge. Please remember to bring your sold Spring Clinic tickets!!

Respectfully Submitted,

Donna Murphy, Secretary

Membership Application – Annual Dues for 08-09 = \$40

Name: _____ Title: _____

Company/Agency: _____

Mailing Address: _____

City & Zip: _____

Phone: _____ E-mail: _____

In making this application for the membership in the Illinois 1752 Club, I understand that I am joining a non-profit professional insurance organization dedicated to promoting insurance knowledge for The American Agency System, continuing education of the membership and the insurance industry in general. In accordance with these stated purposes of the Illinois 1752 Club, I hereby include with my membership application, full annual club dues of \$40.

Signature: _____ Date: _____

Sponsor: _____

Mail to: Jack Newman, Treasurer
6434 N. 2nd Street
Loves Park, IL 61111