

# The Illinois 1752 Club

November 13, 2008 Meeting Minutes  
Millrose Restaurant – Barrington, IL

## Next Meeting

Thursday, Dec. 18th 3 p.m.

**Our Holiday Celebration**

Greek Islands Restaurant  
300 E. 22<sup>nd</sup> St. – Lombard, IL

### 2008-09 Officers:

President – Carl Konstant

Treasurer – Jack Newman

Vice President – John Immordino

Secretary – Donna Murphy

The meeting was called to order at 3:00 p.m. President Carl Konstant welcomed new members.

**Secretary's Report** – the October minutes were read. There was one correction – Kathy Marshke is on the Membership Committee and not Mary Kay McNichols.

**Treasurer's Report** – The Treasurer's report was read and there are sufficient funds to continue club operations.

**Spring Clinic:** Chair – John Immordino; Members – John Lasavage; Jack LiCausi; John Botkin; Jack Newman; Mary Kay McNichols; Sheila Minniti

Discussion was had on the following:

- Mary Kay mentioned that they are considering a change of venue for the clinic, one more convenient to major expressways.
- There was difficulty last year at St. Andrew's due to the microphones and the kitchen being closed.
- There was discussion on perhaps providing a box lunch or some deli items.
- We may not need a golf course and can consider holding it at a banquet hall or hotel.
- One topic they are exploring is holding a mock trial
  - o it would be tied into the hot topic of certificates of insurance
  - o Rick Pitts would act as the attorney
  - o 1752 Club members would participate as actors
  - o it was considered that the trial would go 2 hours, break for the Marketplace, meet in groups for ½ hour and discuss the trial outcome for ½ hour.
- A legislative update could also be give by a PIIAI member
- It will be explored if the refreshment hour and Marketplace could count towards CE credits.
- With this program we should be able to get 4 if not 5 CE credit hours.

**Scholarship:** Chair – Bob Baggot; Members – Steve Lager; Julie Wright

Discussion was had on the following:

- Someone desiring a CIC or CISR designation is eligible.
- Agency management or principals are not eligible.

- We may be able to give more scholarships if we do not have to pay for speakers at the Spring Clinic.
- Roger will make sure there is an updated application on the website.
- Interested applicants should contact Bob Baggott.
- Jack Newman will provide names of last years winners to make sure they attend this years Spring Clinic.

**Legislative:** Chair – Donna Murphy; Member - Patrick Allee

Discussion was had on recent legislative issues:

- The Director of Insurance does not support the use of credit in property and casualty insurance and does not think it is fair to consumers. He is especially concerned about the adverse affect on using a credit based system on old people with no hits and military personnel.

- Once again the Illinois Division funds dedicated to internal financial exams of the industry were "swept" into the general funds.

- SB1999 may become an issue next year. This bill would strip the power to regulate the industry from the Director of Insurance and give it to the Director of the Department of Financial and Professional Regulation, meaning that a non-insurance person would directly be regulating the industry. This may possibly cause some accreditation issues with Illinois and the NAIC.

- The state approved the proposed workers compensation NCCI filings for 2009 which called for a proposed 3.5% increase in advisory rates and a 3.8% increase in advisory loss costs.

- The new Workers Compensation Chairman, Jerry Jutila, resigned effective November 6<sup>th</sup> after taking over the position on October 2<sup>nd</sup>, due to health reasons.

- The IL Division of Insurance is allowing producers to renew their IL and non-resident licenses online. Here's how:

- 1) Go to the National Insurance Producer Registry (<http://www.nipr.com>).
- 2) On the left side of the page is Resident (or non-Resident) and click on Renewal
- 3) There are a series of easy steps to follow
- 4) Once you have completed the process, your renewed license will be mailed out within 48 hours.

**Membership:** Chair – Jack Newman; Members – Patrick Allee, Mary Kay McNichols

Discussion was had on increasing membership by holding some meetings in the central Illinois area. Jack Newman will make inquiries into possible sites in Bloomington for the February meeting.

**Golf Outing:** Chair – Mark Lipski; Member – John Heywood; Steve Ursin; Doug Lloyd

Discussion was had on whether the outing should be again held at Lost Nations, due to the lack of lodging options in that area. Some possible suggestions were Silver Ridge in Oregon or Prairie Landing Golf Course. It was also suggested that perhaps we look at locations further south to encourage participation from central Illinois company reps. Mark will gather some ideas for discussion at the next meeting.

**Web Services:** Chair – Roger Schlink; Member – Arthur Cizek

Roger will check to make sure Jack Newman is listed as Membership Chair so that applications and dues are sent to his attention.

**Reservation:** Chair – Donna Murphy; Member – Steve Lager  
The 1752 Club meets the third Thursday of the month at 3:00 p.m. Future 1752 Club Meeting dates are:

- December 18<sup>th</sup>** – **Holiday Party** – Greek Islands – Lombard
- January 22<sup>nd</sup>** – Walter Peyton’s Roundhouse – Aurora
- February 19<sup>th</sup>** – TBD – possibly in Bloomington, IL
- March 19<sup>th</sup>** – TBD
- April 16<sup>th</sup>** – TBD
- May 5<sup>th</sup>** – Spring Clinic – location to be determined

**New Business:**

Discussion was had on new members and who is still needing a name tag. Bob Baggott gathered this information to have name tags made for these individuals.

A motion was made at 4:03 p.m. to adjourn and it was seconded.

\*\*\*Dues for the 08-09 term are now being accepted. Dues remain the same at \$40. Please complete the form below and remit.

**Employment Opportunities:**

A Marketing Manager for IL is being sought. This individual should have a minimum of 2 years marketing experience with a P & C company or agency and the ability to rate both personal and commercial lines. They also need a minimum of 18 months of Commercial Lines experience. The candidate should reside in or be willing to relocate to the Southern Chicago metro area, Joliet or other Central Illinois I-80 community. Knowledge of Illinois territory is preferred. Interested applicants should contact Jeremy Loos of The Jacobson Group, 1-800-474-6779 x 449 or [jloos@jacobsononline.com](mailto:jloos@jacobsononline.com).

**Please Remember:** The next meeting will be our Holiday Luncheon held December 18<sup>th</sup> at the Greek Isles Restaurant in Lombard, IL.

Respectfully Submitted,

Donna Murphy, Secretary

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**Membership Application – Annual Dues for 08-09 = \$40**

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company/Agency: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City & Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

In making this application for the membership in the Illinois 1752 Club, I understand that I am joining a non-profit professional insurance organization dedicated to promoting insurance knowledge for The American Agency System, continuing education of the membership and the insurance industry in general. In accordance with these stated

purposes of the Illinois 1752 Club, I hereby include with my membership application, full annual club dues of \$40.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Sponsor: \_\_\_\_\_

Mail to: Jack Newman, Treasurer  
6434 N. 2<sup>nd</sup> Street  
Loves Park, IL 61111