

# The Illinois 1752 Club

[www.illinois1752club.org](http://www.illinois1752club.org)

November 19, 2009 Meeting Minutes  
Walter Payton's Roundhouse- Aurora, IL

## Next Meeting

### Holiday Dinner

**Thursday, December 17, 2009 3 p.m.**

**Greek Island's Restaurant**

**300 E. 22<sup>nd</sup> St – Lombard, IL**

#### 2009-10 Officers:

President – Carl Konstant

Treasurer – Jack Newman

Vice President – John Immordino

Secretary – Donna Murphy- (absent)

Officer at Large- John LaSavage- fill in as Secretary for this meeting

The meeting was called to order at 3:01 p.m by Carl.

**Secretary's Report** – The minutes were read and approved.

**Treasurer's Report** – The Treasurer's report was read by Jack Newman and there are sufficient funds to continue club operations. Jim Smith approved and Jack LiCausi seconded.

**Spring Clinic:** Chair – John Immordino; Members – John Lasavage; Jack LiCausi; John Botkin; Jack Newman; Mary Kay McNichols; Sheila Minniti; Ron Michalski

With the small attendance for this meeting, it was determined to keep the same members as last year. Those whom were at the meeting chose to stay in the committee with the addition of Ron.

The main focus was deciding on a topic which two were determined.

The main topic will be ethics due to the new law being passed requiring 3 CE hours of Ethics in a classroom for licensing CE. John Immordino's idea for this portion of the clinic is to have it in a game show format, which game show is yet to be determined. John suggested that we provide some cheap gifts, maybe company giveaways as prizes for the game show. Jack Newman said that he has materials that he received from a CIC course that be useful in forming this game show.

The other topic that will be used is the Marketplace which will be spearheaded by Jack LiCausi. This part of the clinic will make up 1 hour. With this topic it will be a Company Panel discussion. The speakers will be Insurance Company executives and a few Reinsurance Company people where they will address the audience what direction they see the market going and, without divulging company secrets, how their company plans to succeed in these market conditions. Ron Michalski will assist Jack L. in this regard.

A few items still need to be done besides putting the material together. One thing that must be done in January is the article for the Insight magazine so it will be out in February. The other item that needs to be determined is the location. From the largest consensus, Seven Bridges will be the location again this year. It was brought up to also look at Carriage Greens in Darien, IL as a possible location.

**Scholarship:** Chair – Bob Baggot; Members – Steve Lager; Julie Wright

No members of the scholarship committee were in attendance at the meeting. There are 4 outstanding scholarships from the previous year. It was determined it will be the responsibility of Bob and his team to contact the agents who still have outstanding scholarships and tell them to get a move on.

**Legislative:** Chair – Donna Murphy; Member – John LaSavage- new backup co-chairman

The new licensing requirements were brought up. The Continuing Ed hours have changed from 30 to 24 hours, although 3 hours of classroom Ethics are now required. With pre-licensing, now there is 20 hours required for each line of authority.

**Membership:** Chair –John LaSavage; Members – Carl Konstant

The Membership committee has now been defined to a greater extent. The focus is to promote new club membership and to contact and keep on members who have not submitted their dues. The club will work on getting an advertisement in Insight next month addressing club memberships.

John LaSavage will contact the Southern Illinois agents who attended the convention meeting to see if there has been any progress with them formulating their own small club. This will help determine if the Bloomington, IL meeting in January will be a success or not.

**Golf Outing:** Chair – Mark Lipski; Member – Marilyn Kogut, Jack Newman, Jim Smith, John LaSavage

It was determined that the same location and venues will be used this year as last year.

It was also suggested having a bags contest at the first hole or at the break for small prizes.

**Web Services:** Chair – Roger Schlink; Member – Arthur Ciszek

No update.

**Agent of the year:** Lou P.

**Marketing Person of the Year:** Maybe should be altered to two years: Carl Konstant

**Reservation:** Chair – Donna Murphy; Member – Steve Lager

The 1752 Club meets the third Thursday of the month (with some exceptions) at 3:00 p.m. Future 1752 Club Meeting dates are:

**November 19th** – Walter Payton’s Roundhouse – Aurora, IL

**December 17th** – Greek Isle’s –Xmas Party – Lombard, IL

**January 14th**– Bloomington, IL- location TBA- “also if weather permts” (changed to accommodate some pertinent members)

**February 18<sup>th</sup>**- Mill Rose Restaurant- South Barrington, IL

**March 18<sup>th</sup>**- Walter Payton’s Roundhouse- Aurora, IL

**April 29<sup>th</sup>**- Seven Bridges Golf Course (or Clinic location if changed)

**May 4<sup>th</sup>** – Spring Clinic- Seven Bridges Golf Course

**May 27<sup>th</sup>**- Golf Outing- Silver Ridge and Paddle Wheel in Oregon, IL

**Old Business:**

No old business

**New Business:**

The state association, IIA or Illinois, is really pressing for new members. Since they are doing a lot to help our club grow, they ask us to push any agents that are not members to join the association.

The meeting was called to adjourn by Carl at 4:06 pm, seconded by John L. and Marilyn Kogut.

**Employment Opportunities:**

**New Addition**

**Marketing Position:** Contact Lance Polikov at CJ Walsh Group – 877-685-3741 about a Marketing Representative for Illinois, for a leading carrier in the P&C Insurance Industry. Key duties will be identifying independent agents with business and appointing them to develop and grow profitable business. There will be travel throughout the state but also the ability to work from home. Accounts would be multi line with a heavy emphasis on Commercial but also some Personal lines. There is a lot of flexibility to this position. You may also contact Lance at [lpolikov@cjwalshgroup.com](mailto:lpolikov@cjwalshgroup.com).

**Seeking CSR position:** The attached resume was sent by 1752 Club member Mary Shanahan, who knows of a CSR seeking employment. If you know of any openings, please contact Karen Lautenbach at the information listed on the resume.

Respectfully Submitted,

John LaSavage, Officer at Large

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**Membership Application – Annual Dues for 09-10 = \$40**

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company/Agency: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City & Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

In making this application for the membership in the Illinois 1752 Club, I understand that I am joining a non-profit professional insurance organization dedicated to promoting insurance knowledge for The American Agency System, continuing education of the membership and the insurance industry in general. In accordance with these stated purposes of the Illinois 1752 Club, I hereby include with my membership application, full annual club dues of \$40.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Sponsor: \_\_\_\_\_

Mail to: Jack Newman, Treasurer  
6434 N. 2<sup>nd</sup> Street  
Loves Park, IL 61111