

# The Illinois 1752 Club

Oct. 2, 2008 Meeting Minutes  
PIIAI Convention – Springfield, IL

## Next Meeting

Thursday, Nov. 13th 3 p.m.  
Millrose Restaurant  
45 S. Barrington Road – Barrington, IL

### 2008-09 Officers:

President – Carl Konstant

Treasurer – Jack Newman

Vice President – John Immordino

Secretary – Donna Murphy

The meeting was called to order at 3:05 p.m. President Carl Konstant was unable to attend so the meeting was chaired by VP John Immordino. John welcomed those in attendance, gave an overview of The Illinois 1752 Club and encouraged club membership.

**Secretary's Report** – the October minutes were read and approved.

**Treasurer's Report** – The Treasurer's report was read and there are sufficient funds to continue club operations.

Bill Keip asked if an application needed to be completed for each individual or can several names be combined on one application form. It was asked that each person complete an application however one check covering a group of people is acceptable.

**Spring Clinic:** Chair – John Immordino; Members – John Lasavage; Jack LiCausi; John Botkin; Jack Newman; Mary Kay McNichols; Sheila Minniti

Possible topics were discussed for the Spring Clinic. Topics must be approved for CE credits.

- Certificates of Insurance are a hot topic right now but the PIIAI is still giving seminars throughout the state. There was a question whether this would still be a hot topic in May.
- New licensing requirements may be a potential topic. Starting in 2009 Producers will now need four hours of classroom for every license at renewal.
- Peter Gulatto is working on an ethics program for the PIIAI. E&O Carriers can also do ethics seminars. Todd Davis is also authorized to do ethics training.
- There was discussion on making the educational program four hours to satisfy this new requirement for those attending the Spring Clinic. Pekin Insurance already has a four hour program approved. We will explore this option. John Immordino will check with Sandy Cuffle at the PIIAI and we will discuss at the next meeting.
- St. Andrew's needs to be confirmed for our meeting May 5, 2009.

**Scholarship:** Chair – Bob Baggot; Members – Steve Lager; Julie Wright

Discussion was had on taking scholarship applications out when promoting ticket sales for the Clinic.

- The Club gave 5 scholarships last year.

- Scholarship forms are available on the website ([www.illinois1752club.org](http://www.illinois1752club.org).)
- To qualify you must be either a CSR or anyone wanting to get a CIC certification. No agency owners or principals are eligible.

**Legislative:** Chair – Donna Murphy; Member - Patrick Allee

Discussion was had on recent legislative issues. The topic of Certificates of Insurance was discussed. H.R. 5611 was discussed and this legislation deals with multi-state agent licenses. Also, a directive went out from IL Division of Insurance Director McRaith cautioning agents to refrain from suggesting their clients move policies from AIG due to the recent news regarding their financial condition.

**Membership:** Chair – Jack Newman; Members – Patrick Allee, Mary Kay McNichols

Discussion was had on needing to update our membership list.

**Golf Outing:** Chair – Mark Lipski; Member – John Heywood; Steve Ursin; Doug Lloyd

Discussion was had on the scramble format used at the outing. Traditionally the Golf Outing was the Thursday before the Memorial Day weekend.

**Web Services:** Chair – Roger Schlink; Member – Arthur Cizek

Discussion was had on whether a link could be made from the CIC website to our website for scholarship applications. This could pose a problem if we are open to the Internet.

- Susan Stone-Janczewski asked if there could be a link from our website to the NAIW (National Association of Insurance Women)
- Discussion was had on including websites for the PIIAI state and DuPage chapters and a website link to get Director McRaith's letter on Certificates of Insurance.
- If any member does not want their name or phone number listed on the website they should let Roger know.
- The Club calendar is up to date.
- Membership and scholarship applications are available via the website.

**Reservation:** Chair – Donna Murphy; Member – Steve Lager  
The 1752 Club meets the third Thursday of the month at 3:00 p.m., except as noted below. Future 1752 Club Meeting dates are:

**November 13<sup>th</sup>** – Mill Rose Inn – Barrington  
(note this is the 2<sup>nd</sup> Thursday in November)  
**December 18<sup>th</sup>** – Holiday Party – Greek Islands – Lombard  
**January 22<sup>nd</sup>** – Walter Peyton’s Roundhouse – Aurora  
**February 19<sup>th</sup>** – TBD  
**March 19<sup>th</sup>** – TBD  
**April 16<sup>th</sup>** – TBD  
**May 5<sup>th</sup>** – Spring Clinic – St. Andrew’s Golf Course – West Chicago

**New Business:**

- Carl presented the Agent of the Year award from the 1752 Club at the Wednesday luncheon at Convention. This award is typically given to the outgoing PIIAI President and this year it was Ken Samson.
- Peter Gulatto mentioned that the Property forms are changing and will keep us updated.
- Discussion was had on having a Southern IL chapter of the Club. Bill Keip suggested that one or two meetings should be held south of I-80 and perhaps we should consider two Spring Clinics. Janice Dunphy said there is a group of about 7-8 marketing reps who get together monthly so there may be interest in a Southern chapter.

A motion was made at 4:13 p.m. to adjourn and it was seconded. Jamie Wagoner from AIG Auto won the TomTom GPS system.

\*\*\*Dues for the 08-09 term are now being accepted. Dues remain the same at \$40. Please complete the form below and remit.

**Employment Opportunities:**

A well-established regional insurance broker based out of Central Kansas is seeking a Personal Lines Division Manager. This person will manage an existing book of personal lines and small commercial business clients as well as a small staff. Relocation assistance will be provided. If interested please contact Doug Maxwell at Westport One at 877-709-8784 x 3003.

A Michigan domiciled, A rated Work Comp carrier has openings for two professional Loss Prevention Positions in the Des Moines, IA and Little Rock, AR areas. Both positions allow for working out of your home and include a company automobile. The ideal candidate should have three years of Loss Prevention experience, preferably in Work Comp. If interested please contact Dave Klassen at DL Klassen & Associates at 989-587-3526 or [klassen1@4wbi.net](mailto:klassen1@4wbi.net).

**Please Remember:** The next meeting will be held November 13<sup>th</sup> (this is the second Thursday) at the Millrose Restaurant in Barrington, IL.  
Respectfully Submitted,

Donna Murphy, Secretary

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**Membership Application – Annual Dues for 08-09 = \$40**

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company/Agency: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City & Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

In making this application for the membership in the Illinois 1752 Club, I understand that I am joining a non-profit professional insurance organization dedicated to promoting insurance knowledge for The American Agency System, continuing education of the membership and the insurance industry in general. In accordance with these stated purposes of the Illinois 1752 Club, I hereby include with my membership application, full annual club dues of \$40.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Sponsor: \_\_\_\_\_

Mail to: Jack Newman, Treasurer  
6434 N. 2<sup>nd</sup> Street  
Loves Park, IL 61111